

Site

Path	ID	Reference	Codification	Title
*	lille			Lille
*	roubaix			Roubaix
*	seclin			Seclin

Site

Short Title	Description
	Fish shop in Lille
	Fish shop in Roubaix
	Warehouse in Seclin

Group

Path	ID	Reference	Codification	Title
*	fishplus			Poisson Plus
*	shop			Shops
*	admin			Administration

Group

Short Title	Description
	Poisson Plus is a small family owned business in the area of fish retail The shop branch is in charge of purchase, sales and retail in shop Administration is in charge of finance, accounting and payroll

Function

Path	ID	Reference	Codification
*	warehouse		
*	agent		
*	shop		
*	salesman		
*	cashier		
*	accounting		
*	agent		
*	cfo		

Function

Title	Short Title
Warehouse	
Agent	
Shop	
Salesman	
Cashier	
Accounting	
Agent	
CFO	

Function

Description
Fish warehouse
Warehouse agent in charge of handling fish
Retail shop
Salesman of retail shop
Cashier of retail shop
Accounting division
Accounting agent
Chief Financial Officer

Role

Path	ID	Reference	Codification	Title	Short Title
*	internal			Staff	
*	client			Client	
*	supplier			Supplier	
*	admin			Administration	

Role

Description

Corporate staff

Client

Supplier

Public administration, tax office

Grade

Path	ID	Reference	Codification	Title	Short Title
*	employee			Employee	
*	trainee			Trainee	
*	associate			Associate	

Grade

Description

Full time or part time employee

Trainee

Associate or owner of the company

Region

Path	ID	Reference	Codification	Title
*	france			France
*	npdc			Nord Pas de Calais
*	lille			Lille
*	roubaix			Roubaix
*	cdul			Grand Lille
*	north			Nord
*	pdc			Pas-de-Calais
*	belgie			Belgique
*	row			Rest of the World

Region

Short Title	Description
	Rest of France is not covered by shop activities, however some
	Sales business is focused on the the Nord Pas de Calais region
	Lille city is supplied by Lille shop
	Roubaix city is supplied by Roubaix shop
	Greater Lille area is also supplied by Roubaix shop
	Once a week, restaurants in the North prefecture are supplied by the
	Once a week, restaurants in the Pas de Calais prefecture are supplied
	Once a week, restaurants in Belgium are supplied by the warehouse
	Rest of the world is not supplied

Skill

Path	ID	Reference	Codification	Title
*	management			Management
*	accounting			Accounting
*	cash			Cash
*	sales			Sales
*	retail			Retail
*	prospection			Prospection
*	purchase			Purchase
*	nego			Negotiation
*	research			Supplier Research

Skill

Short Title	Description
	Skills related to the management of the company
	Ability to book keep accounting transactions in ERP5
	Ability to keep cash in the retail shop
	Ability related to shop retail
	Ability to cut fish and advise customers
	Ability to prospect new restaurant clients
	Ability related to purchase
	Ability to negotiate price and sign contract
	Ability to research new suppliers seafood products

Nationality

Path	ID	Title
*	africa	Africa
*	algeria	Algeria
*	angolan	Angolan
*	basotho	Basotho
*	beninese	Beninese
*	botswanan	Botswanan
*	burkinabe	Burkinabe
*	burundian	Burundian
*	cameroun	Cameroonian
*	cape_verdean	Cape Verdean
*	central_african	Central African
*	chadian	Chadian
*	comorian	Comorian
*	congolese	Congolese
*	djiboutian	Djiboutian
*	egypt	Egypt
*	equatorial_guinean	Equatorial Guinean
*	eritrean	Eritrean
*	ethiopian	Ethiopian
*	gabonese	Gabonese
*	gambian	Gambian
*	ghanaian	Ghanaian
*	guinean	Guinean
*	ivorian	Ivorian
*	kenyan	Kenyan
*	liberian	Liberian
*	libyan	Libyan
*	mahorais	Mahorais
*	malagasy	Malagasy
*	malawian	Malawian
*	mali	Malian
*	mauritanian	Mauritanian
*	mauritian	Mauritian
*	moroccan	Moroccan
*	mozambican	Mozambican
*	namibian	Namibian
*	nigerian	Nigerian
*	nigerien	Nigerien
*	reunionese	Reunionese
*	rwanda	Rwandan
*	sahrawi	Sahrawi
*	saint_helenian	Saint Helenian
*	senegal	Senegalese
*	seychellois	Seychellois
*	sierra_leonean	Sierra Leonean
*	somali	Somali
*	south_african	South African
*	sudanese	Sudanese
*	swazi	Swazi
*	tanzanian	Tanzanian
*	togolese	Togolese
*	tunisian	Tunisian

Nationality

*	ugandan	Ugandan
*	zambian	Zambian
*	zimbabwean	Zimbabwean
*	americas	Americas
*	anguillan	Anguillan
*	antiguan	Antiguan; Barbudian
*	antillean	Antillean
*	argentina	Argentinian
*	aruban	Aruban
*	bahamian	Bahamian
*	barbadian	Barbadian
*	belizean	Belizean
*	bermudian	Bermudian
*	bolivian	Bolivian
*	brasil	Brazilian
*	bv_islander	British Virgin Islander
*	canada	Canadian
*	caymanian	Caymanian
*	chilean	Chilean
*	colombian	Colombian
*	costa_rican	Costa Rican
*	cuban	Cuban
*	dominican	Dominican
*	ecuadorian	Ecuadorian
*	falkland_isla nder	Falkland Islander
*	greenlander	Greenlander
*	grenadian	Grenadian
*	guadeloupean	Guadeloupean
*	guatemalan	Guatemalan
*	guianese	Guianese
*	guyanese	Guyanese
*	haitian	Haitian
*	honduran	Honduran
*	jamaican	Jamaican
*	kittsian_nevisian	Kittsian; Nevisian
*	martinican	Martinican
*	mexican	Mexican
*	montserratian	Montserratian
*	nicaraguan	Nicaraguan
*	panamanian	Panamanian
*	paraguayan	Paraguayan
*	peruvian	Peruvian
*	puerto_rican	Puerto Rican
*	saint_lucian	Saint Lucian
*	salvadorian	Salvadorian
*	st_pierrais	St-Pierrais; Miquelonais
*	surinamer	Surinamer
*	tc_islander	Turks and Caicos Islander
*	trinidadian	Trinidadian; Tobagonian
*	uruguayan	Uruguayan
*	usa	American; US citizen

Nationality

	us_virgin_islander	US Virgin Islander
	venezuelan	Venezuelan
	vincentian	Vincentian
*	asia	Asia
*	afghan	Afghan
*	armenian	Armenian
*	azerbaijani	Azerbaijani
*	bahraini	Bahraini
*	bangladeshi	Bangladeshi
*	bhutanese	Bhutanese
*	bruneian	Bruneian
*	burmese	Burmese
*	cambodian	Cambodian
*	china	Chinese
*	cypriot	Cypriot
	east_timores	
*	e	East Timorese
*	emirian	Emirian
*	filipino	Filipino
*	georgian	Georgian
	hong_kong_chinese	
*	indian	Indian
*	indonesian	Indonesian
*	iranian	Iranian
*	iraqi	Iraqi
*	israeli	Israeli
*	japan	Japanese
*	jordanian	Jordanian
*	kazakh	Kazakh
*	kuwaiti	Kuwaiti
*	kyrgyz	Kyrgyz
*	lao	Lao
*	lebanese	Lebanese
*	macanese	Macanese
*	malaysian	Malaysian
*	maldivian	Maldivian
*	mongolian	Mongolian
*	nepalese	Nepalese
*	north_korean	North Korean
*	omani	Omani
*	pakistani	Pakistani
*	palestinian	Palestinian
*	qatari	Qatari
*	saudi_arabian	Saudi Arabian
*	singaporean	Singaporean
	south_korea	
*	n	South Korean
*	sri_lankan	Sri Lankan
*	syrian	Syrian
*	tajik	Tajik
*	thai	Thai
*	turk	Turk

Nationality

*	turkmen	Turkmen
*	uzbek	Uzbek
*	vietnamese	Vietnamese
*	yemeni	Yemeni
*	europe	Europe
*	aland_islander	Åland Islander
*	albanian	Albanian
*	andorran	Andorran
*	austrian	Austrian
*	belarusian	Belarusian
*	belgian	Belgian
*	bosnia_herzegovina	of Bosnia Herzegovina
*	uk	British
*	bulgaria	Bulgarian
*	croat	Croat
*	czech	Czech
*	dane	Dane
*	estonian	Estonian
*	faeroese	Faeroese
*	finn	Finn
*	france	French
*	germany	German
*	gibraltarian	Gibraltarian
*	greek	Greek
*	hungarian	Hungarian
*	icelander	Icelander
*	irishman	Irishman
*	italian	Italian
*	latvian	Latvian
*	liechtensteiner	Liechtensteiner
*	lithuanian	Lithuanian
*	luxembourger	Luxembourger
*	macedonian	Macedonian
*	maltese	Maltese
*	moldovan	Moldovan
*	monegasque	Monegasque
*	montenegrin	Montenegrin
*	netherlands	Netherlander
*	norwegian	Norwegian
*	poland	Pole
*	portuguese	Portuguese
*	romanian	Romanian
*	russian	Russian
*	san_marinese	San Marinense
*	serb	Serb
*	slovak	Slovak
*	slovene	Slovene
*	spaniard	Spaniard
*	swede	Swede
*	swiss	Swiss
*	the_holy_se	of the Holy See
*	e	
*	ukrainian	Ukrainian

Nationality

*	oceania	Oceania
*	american_samoan	American Samoan
*	australian	Australian
*	fiji_islander	Fiji Islander
*	guamanian	Guamanian
*	kiribatian	Kiribatian
*	marshallese	Marshallese
*	micronesian	Micronesian
*	nauruan	Nauruan
*	new_caledonian	New Caledonian
*	new_zealander	New Zealander
*	niuean	Niuean
*	norfolk_islander	Norfolk Islander
	northern_mariana_island	
*	er	Northern Mariana Islander
*	palauan	Palauan
*	papua_new_guinean	Papua New Guinean
*	pitcairner	Pitcairner
*	polynesian	Polynesian
*	samoan	Samoan
*	solomon_islander	Solomon Islander
*	the_cook_islands	of the Cook Islands
*	tokelauan	Tokelauan
*	tongan	Tongan
*	tuvaluan	Tuvaluan
*	vanuatuan	Vanuatuan
*	wallisian	Wallisian; Futunan

Nationality

Short Title	Description
Africa	Pan-african nationalities
Algeria	
Angolan	
Basotho	
Beninese	
Botswanan	
Burkinabe	
Burundian	
Cameroonian	
Cape Verdean	
Central African	
Chadian	
Comorian	
Congolese	
Djiboutian	
Egypt	
Equatorial Guinean	
Eritrean	
Ethiopian	
Gabonese	
Gambian	
Ghanaian	
Guinean	
Ivorian	
Kenyan	
Liberian	
Libyan	
Mahorais	
Malagasy	
Malawian	
Malian	
Mauritanian	
Mauritian	
Moroccan	
Mozambican	
Namibian	
Nigerian	
Nigerien	
Reunionese	
Rwandan	
Sahrawi	
Saint Helenian	
Senegalese	
Seychellois	
Sierra Leonean	
Somali	
South African	
Sudanese	
Swazi	
Tanzanian	
Togolese	
Tunisian	

Nationality

Ugandan
Zambian
Zimbabwean

Americas Pan-american nationalities (north, central and south)

Anguillan
Antiguan
Antillean
Argentinian
Aruban
Bahamian
Barbadian
Belizean
Bermudian
Bolivian
Brazilian
BV Islander
Canadian
Caymanian
Chilean
Colombian
Costa Rican
Cuban
Dominican
Ecuadorian
Falkland
Islander
Greenlander
Grenadian
Guadeloupean
Guatemalan
Guianese
Guyanese
Haitian
Honduran
Jamaican
Kittsian; Nevisian
Martinican
Mexican
Montserratian
Nicaraguan
Panamanian
Paraguayan
Peruvian
Puerto Rican
Saint Lucian
Salvadorian
St-Pierrais
Surinamer
T&C Islander
Trinidadian
Uruguayan
US citizen

Nationality

US Virgin
Islander
Venezuelan
Vincentian
Asia Pan-asian nationalities
Afghan
Armenian
Azerbaijani
Bahraini
Bangladeshi
Bhutanese
Bruneian
Burmese
Cambodian
Chinese
Cypriot
East
Timorese
Emirian
Filipino
Georgian
Hong Kong
Chinese
Indian
Indonesian
Iranian
Iraqi
Israeli
Japanese
Jordanian
Kazakh
Kuwaiti
Kyrgyz
Lao
Lebanese
Macanese
Malaysian
Maldivian
Mongolian
Nepalese
North Korean
Omani
Pakistani
Palestinian
Qatari
Saudi Arabian
Singaporean

South Korean
Sri Lankan
Syrian
Tajik
Thai
Turk

Nationality

Turkmen
Uzbek
Vietnamese
Yemeni
Europe Pan-european nationalities
Åland Islander
Albanian
Andorran
Austrian
Belarusian
Belgian
of Bosnia Herzegovina
British
Bulgarian
Croat
Czech
Dane
Estonian
Faeroese
Finn
French
German
Gibraltarian
Greek
Hungarian
Icelander
Irishman
Italian
Latvian
Liechtensteiner
Lithuanian
Luxembourger
Macedonian
Maltese
Moldovan
Monegasque
Montenegrin
Netherlander
Norwegian
Pole
Portuguese
Romanian
Russian
San Marinese
Serb
Slovak
Slovene
Spaniard
Swede
Swiss
of the Holy
See
Ukrainian

Nationality

Oceania

American Samoan
Australian
Fiji Islander
Guamanian
Kiribatian
Marshallese
Micronesian
Nauruan
New Caledonian
New Zealander
Niuean
Norfolk Islander
Northern
Mariana
Islander
Palauan
Papua New Guinean
Pitcairner
Polynesian
Samoan
Solomon Islander
of the Cook Islands
Tokelauan
Tongan
Tuvaluan
Vanuatuan
Wallisian

Activity

Path	ID	Reference	Codification	Title
*	family			Family
*	restaurant			Restaurant
*	service			Service
*	it			IT
*	legal			Legal and Tax
*	seafood			Fish
*	tool			Tooling and clothing
*	fishing			Fishing
*	packaging			Packaging
*	trade			Fish Trade
*	retail			Fish Retail
*	processing			Processing
*	food			Food
*	retail			Food Retail
*	wholesale			Food Wholesales
*	stationnery			Stationnery

Activity

Short Title	Description
Family	Activities related to family and in particular individual clients
Restaurant	Activities related hotels and restaurants
Service	Service activities for enterprises
IT	Computers, weighting tools and software
Legal and Tax	Legal and tax advisor
Fish	Fishing industry
Tooling and clothing	Tools, cisors, knives and clothing for staff
Fishing	Fishing company
Packaging	Packaging services
Trade	Fish trade
Retail	Fish retail
Processing	Fish processing and transforming
Food	Fooding
Retail	Food retail
Wholesales	Food wholesales
Stationnery	Stationnery and other items except fish

Publication Section

Path	ID	Sort Index	Reference	Codification
*	bylaw			
*	contract			
*	sale			
*	purchase			
*	staff			
*	other			
*	ad			
*	product			
*	tax			

Publication Section

Title	Short Title
Bylaws	
Contracts	
Sales	
Purchase	
Work	
Other	
Advertising	
Pamphlet	
Tax	

Description

Bylaws and other legal documents

Contracts

Client contracts

Supplier contracts

Work contracts

Other contracts

Advertising documents

Product pamphlets

Tax and social declarations

Product Line

Path	ID	Sort Index	Reference	Codification
*	shell			
*	fresh			
*	frozen			
*	fish			
*	fresh			
*	frozen			
*	tool			
*	knife			
*	box			
*	packaging			
*	parcel			
*	isothermal			

Product Line

Title	Short Title
Shells	Shells
Fresh shells	Fresh
Frozen shells	Frozen
Fish	Fish
Fresh fish	Fresh
Frozen fish	Frozen
Tools	Tools
Knives	Knives
Boxes	Boxes
Packaging	Packaging
Parcel	Parcel
Isothermal packaging	Isothermal

Description
Oysters, clams and shrimps
Fresh oysters and clams
Frozen shrimps
Sea fish and river fish
Fresh fish
Frozen fish
Tools for the operation of the retail shop
Knives and cisors
Fish boxes with validity date
Parcels and packing for shipping or retail
Parcels
Isothermal packages